

IMJX 2010_2011 Projections

Conservative

Products	2010	2011
SmartKiosk Systems	\$685,900	\$1,483,000
Printing Products & Services	\$635,400	\$1,274,000
Medical System Solutions	\$453,080	\$840,320
Total Revenue	\$1,774,380	\$3,597,320
COGS	\$709,752	\$1,438,928
Gross Margin	\$1,064,628	\$2,158,392
<i>Operating Expenses</i>	<i>\$425,851</i>	<i>\$863,357</i>
IMJX Gross Profit	\$638,777	\$1,295,035

Moderate

Products	2010	2011
SmartKiosk Systems	\$1,245,300	\$2,583,700
Printing Products & Services	\$1,350,000	\$2,624,670
Medical System Solutions	\$768,000	\$1,824,670
Total Revenue	\$3,363,300	\$7,033,040
COGS	\$1,345,320	\$2,813,216
Gross Margin	\$2,017,980	\$4,219,824
<i>Operating Expenses</i>	<i>\$807,192</i>	<i>\$1,687,930</i>
IMJX Gross Profit	\$1,210,788	\$2,531,894

Aggressive

Products	2010	2011
SmartKiosk Systems	\$2,740,000	\$4,530,000
Printing Products & Services	\$2,590,000	\$4,930,000
Medical System Solutions	\$1,440,000	\$2,994,000
Total Revenue	\$6,770,000	\$12,454,000
COGS	\$2,708,000	\$4,981,600
Gross Margin	\$4,062,000	\$7,472,400
<i>Operating Expenses</i>	<i>\$1,624,800</i>	<i>\$2,988,960</i>
IMJX Gross Profit	\$2,437,200	\$4,483,440